



ROBOTIC SYRINGES  
J U V A +



Juvapen is a Swiss MedTech company designing highly innovative and clinically appraised medical devices for dental anesthesia and medical aesthetics. All our products are exclusively manufactured in Switzerland and sold to practitioners worldwide, including in North & South America, Europe and Japan.

Do you have a passion for sales and excellent interpersonal skills? We have an exceptional opportunity for you in London, UK.

## Key Account Sales Representative – Aesthetics & Dental

Min. 3 years of experience in the local Aesthetics or Dental field

### Main responsibilities:

- Generate sales by actively seeking out new customers and presenting the Juvapen technologies.
- Manage and maintain strong relationships with new and existing customers.
- Work closely with internal teams to ensure successful delivery of projects.
- Monitor market trends and industry developments to identify new opportunities.

### Profile required:

- Proven sales experience in MedTech. Network and experience in the dental or aesthetic field is a plus.
- Excellent communication, active listening and negotiation skills.
- Result-driven and ability to meet and exceed objectives.
- Field sales oriented and highly autonomous.
- Willing to travel extensively and work on the move.
- Fluent English.

### Benefits:

- Opportunity to play a key role in the growth of an expanding company with career developments directly linked to success.
- Stimulating and collaborative work environment in a highly innovative Swiss MedTech company.

Ready for the challenge and to embrace this opportunity ? Please send your resume, short cover letter and work certificates, if applicable, in English to : [jobs@juvaplus.com](mailto:jobs@juvaplus.com)