

At the cutting edge of innovation, Juvaplust designs and manufactures in Switzerland the most advanced electronic syringes for medical applications.

With several highly disruptive IOL and ophthalmology products in the pipeline, we are looking to reinforce our team with a seasoned:

## Senior Business Consultant - Ophthalmology

Min. 10 years of experience in the ophthalmology field

Your mission:

Participate in the transformation of the ophthalmic industry, by bringing robotic syringes to the forefront of the field.

- Develop the growth strategy by identifying trends and customer needs,
- Support transactions and pricing with market analysis,
- Establish and develop customer relationships with the most renowned institutions and Key Opinion Leaders,
- Strengthen the recognition of the brand on an international level,
- Gather product requirements to drive product enhancements.

Your profile:

- At least 10 years business development experience in the ophthalmology field,
- Established network and strong experience in the IOL, cataracts and retina fields,
- Autonomous, results driven, with high passion and motivation,
- English is a must. Other main European languages would be highly desirable.

What we offer:

- This is a flexible and unique opportunity with a high internal growth potential both in scope and geography. You will join a sharp-minded, fun and dedicated team and evolve in a rapidly moving, highly innovative technological environment.

Ready for the challenge ?

Please send your resume, cover letter and work certificates in English or French to [jobs@juvaplus.com](mailto:jobs@juvaplus.com)