



INJECTION SYSTEMS  
J U V A +



At the cutting edge of innovation, Juvapen designs and manufactures in Switzerland the most advanced cordless robotic syringes for medical aesthetics and dental anaesthesia.

With several innovative projects in the pipeline, ranging from ophthalmologic to industrial applications, we are currently looking for a seasoned :

## Business Development Manager Industrial fluid dispensing

Your mission:

***Drive the launch of Juvapen's new business unit: Industrial Ultra-Precision Fluid Dispensing***

- Define and execute the go-to-market strategy
- Identify growth opportunities
- Cross-functionally drive product enhancement initiatives
- Competitive benchmarking
- Develop strategic partnerships, identify and close commercial deals
- Establish the recognition of the brand and generate sales in major international events

Your profile:

- Avid traveler with a get-it-done attitude, you have a successful track record in scaling businesses from the ground up,
- At least 5 to 10 years business development experience,
- Established network or experience dealing with precision fluid delivery: adhesives, coatings, polyepoxides, pastes, varnishes, solvents, etc. , preferably across multiple industries (automotive, tech manufacturing, watchmaking, ...),
- Results driven, with high passion and motivation,
- English is mandatory. Other languages would be desirable,

Ready for the challenge ?

Please send your resume, cover letter and work certificates in English to [jobs@juvaplus.com](mailto:jobs@juvaplus.com).