



ROBOTIC SYRINGES  
J U V A +



At the cutting edge of innovation, Juvapen designs and manufactures in Switzerland the most advanced electronic syringes for medical aesthetics and dental anaesthesia.

With several highly disruptive products launching soon and in anticipation of significant growth, we are looking to reinforce our team with a seasoned:

## Head of Sales – Medical Devices

Min. 10 years of experience

Your mission:

**Participate in the transformation of the Aesthetics & Dental industry, by bringing robotic syringes to the forefront of our field.**

- Develop the current distributor network and close commercial deals by focusing on growth and profitability,
- Build and manage a team of efficient sales professionals in Europe,
- Actively seek out and visit customer prospects to generate sales,
- Strengthen the recognition of the brand by generating sales in international events.

Your profile:

- Field person with a get-it-done attitude, you have a successful track record of meeting and exceeding sales targets,
- 10 or more years B2C and B2B sales experience in the Medical Device, Dental or Aesthetics field,
- Proven ability to manage a small to medium-size sales team – including with remote sales representatives,
- Results driven, with high passion and motivation,
- Fluent in English and French. One main European language would be desirable,
- Willing to travel extensively,
- Available immediately.

What we offer:

- This is a unique opportunity with a high internal growth potential both in scope and geography. You will join a sharp-minded, fun and dedicated team and evolve in a rapidly moving, highly innovative technological environment.

Ready for the challenge ?

- Please send your resume, cover letter and work certificates in English or French to [jobs@juvaplus.com](mailto:jobs@juvaplus.com)