



ROBOTIC SYRINGES
J U V A +



At the cutting edge of innovation, Juvaplus designs and manufactures in Switzerland the most advanced electronic syringes for medical aesthetics and dental anaesthesia.

We are looking to reinforce our Geneva-based sales team with a dynamic and efficient:

Sales Professional - Dental

Min. 5 years of experience

Your mission:

Participate in the transformation of the Swiss dental industry, by bringing robotic syringes to the forefront of our field.

- Actively seek out and visit dentists to generate direct sales,
- Develop strong customer relationships including with the most renowned Key Opinion Leaders,
- Strengthen the recognition of the brand by generating sales in national or international events,
- Develop the current distributor network and close commercial deals by focusing on growth and profitability.

Your profile:

- Field person with a get-it-done attitude, you have a successful track record of meeting and exceeding sales targets,
- 5 or more years B-to-C sales experience, preferably in the medical or dental industry,
- Results driven, with high passion and motivation,
- Fluent in French, with good English command. Additional languages are a plus,
- Willing to travel extensively,
- Available immediately.

What we offer:

- This is a unique opportunity with a high internal growth potential both in scope and geography. You will join a sharp-minded, fun and dedicated team and evolve in a rapidly moving, highly innovative technological environment. Job based in Geneva with frequent travels in Romandie and neighboring France.

Ready for the challenge ?

- Please send your resume, cover letter and work certificates in English or French to jobs@juvaplus.com