



ROBOTIC SYRINGES
J U V A +



At the cutting edge of innovation, Juvaplast designs and manufactures in Switzerland the most advanced electronic syringes for medical aesthetics and dental anaesthesia.

With several highly disruptive products launching soon and in anticipation of significant growth, we are looking to reinforce our team with a seasoned:

Sales Professional - Dental

Min. 5 years of experience

Your mission:

Participate in the transformation of the european dental industry, by bringing robotic syringes to the forefront of our field.

- Actively seek out and visit dentists to generate direct sales,
- Develop strong customer relationships including with the most renowned Key Opinion Leaders,
- Strengthen the recognition of the brand by generating sales in national or international events,
- Develop the current distributor network and close commercial deals by focusing on growth and profitability.

Your profile:

- Field person with a get-it-done attitude, you have a succesfull track record of meeting and exceeding sales targets,
- 5 or more years B-to-C sales experience, preferrably in the medical or dental industry,
- Results driven, with high passion and motivation,
- Fluent in English. Two additional main European languages would be desirable,
- Willing to travel extensively,
- Available immediately.

What we offer:

- This is a unique opportunity with a high internal growth potential both in scope and geography. You will join a sharp-minded, fun and dedicated team and evolve in a rapidly moving, highly innovative technological environment.

Ready for the challenge ?

- Please send your resume, cover letter and work certificates in English or French to jobs@juvaplus.com