



INJECTION SYSTEMS
J U V A +

At the cutting edge of innovation, Juvaplast designs and manufactures in Switzerland the most advanced electronic syringes for aesthetic medicine and dental anaesthesia.

We work in a small, dedicated and efficient team.

Our latest commercial success increases our international recognition, and is boosting our products' visibility. Therefore, in order to reinforce our team, we are looking for a:

Business Development Manager Aesthetics

Your mission:

Develop the sales of the Juvaplast Aesthetics range with a focus on Europe:

- Launch several innovative new products (available soon),
- Complete the existing distribution network,
- Strengthen the recognition of the brand,
- Train and enroll new Key Opinion Leaders, when suitable,
- Generate sales and brand awareness in national and international events,
- Develop and execute direct sales initiatives (B2C) in focus markets.

Your profile:

- At least 5 years sales experience within the medical aesthetic industry in Europe, with a track record of outstanding results,
- Established network in the Aesthetic Medicine field,
- Results driven, with high passion and motivation,
- Accomplished networking skills,
- Sales Acumen
- English is mandatory. Other languages would be desirable,
- Willing to travel extensively.

Interested?

Please send your resume, cover letter and work certificates in English to jobs@juvaplast.com.