



About Juvaplus:

Founded in 2011, at the cutting edge of innovation, Juvaplus designs and manufactures in Switzerland the most advanced electronic syringes for aesthetic and dental anaesthesia.

We work in a small, dedicated and efficient team.

Our latest commercial successes increase our international recognition, and is boosting our products' visibility. Therefore, in order to reinforce our sales team, we are looking for a:

Sales and Marketing Manager Europe Dental and Aesthetic In Geneva (Avenue Miremont, 12)

Job description:

In order to increase Juvaplus' products recognition and sales:

- Target, identify and contact potential partners in designated countries: practitioners, Key Opinion Leaders, business partners, distributors...,
- Train key stakeholders in the use of Juvaplus' medical devices,
- Create and manage a network of contacts supporting Juvaplus' development,
- Ensure promotion of our technologies in major international events (congresses, exhibitions, ...), in social media...
- Appoint European distributors under management supervision.

Your profile:

- You have 5-10 years' professional experience, with a successful background in sales, marketing, or business development, in an international environment,
- You hold a business or marketing degree,
- An experience in medical devices, dental and/or aesthetic would be highly valued,
- You are fluent in English - any additional language is a plus,
- You are proactive with developed social skills,
- You are willing to travel in Europe.

Interested

Please send your resume, a motivation letter and work certificates in English to jobs@juvaplus.com.