

I N J E C T I O N S Y S T E M S
J U V A +



Founded in 2011, at the cutting edge of innovation, Juvaplus designs and manufactures in Switzerland the most advanced electronic syringes for dental anaesthesia.

We work in a small, dedicated and efficient team.

Our latest commercial successes increase our international recognition, and is boosting our products' visibility. Therefore, in order to reinforce our sales team, we are looking for a:

Business Developer Germany, Austria and Scandinavia Min. 3 years' experience

Job description:

In order to increase Juvaplus' products recognition and sales:

- Target, identify and contact potential partners: practitioners, Key Opinion Leaders, business partners, distributors...,
- Identify new business opportunities and applications,
- Create and manage a network of contacts supporting Juvaplus' development,
- Ensure promotion of our technologies in major international events (congresses, exhibitions, ...) and in social media...
- Appoint distributors under management supervision.

Your profile:

- 28-35 year's old
- Min. 3 years' experience as business developer in dental,
- Flexible and willing to travel extensively in the area,
- Excellent interpersonal and selling skills,
- You are fluent in German and English, any additional language is a plus,
- You are proactive with developed social skills,
- Good learning and training capacities,
- Based close to an international airport in Germany.

Interested

Please send your resume, a motivation letter and work certificates **in English** to jobs@juvaplus.com.