



**Area Sales Manager Dental / Aesthetic
North, Central & East Europe
5-10 years' experience**

Job description:

Develop dental and aesthetic medical devices' business in Northern, Central and Eastern countries:

- Identify, acquire and retain country distributors,
- Identify new business opportunities and applications,
- Build up and maintain an efficient network in assigned countries,
- Increase reputation and visibility through consolidated KOL network,
- Contribute to the **Juvaplus** sales and marketing policy,
- Represent **Juvaplus** in events and congresses,
- Conceive and realize marketing support; maintain website and social media

Profile:

- Experienced business developer in dental or aesthetic sector,
- Flexible and willing to travel extensively,
- Excellent interpersonal and selling skills,
- Fluent in English, German, any other language being an asset,
- Good learning and training capacities,
- Based close to an international airport.

About Juvaplus:

Late stage fast growing start-up bringing injection into the 21st century with state-of-the-art medical devices.

We are a small and dedicated team, passionate, the pace is fast, the work is stimulating, with other innovations in the pipeline.

Interested: Please send Resume and Motivation Letter in English to jobs@juvaplus.com.